

**The Atlanta CPA firm that  
treats your business like it's our own.**

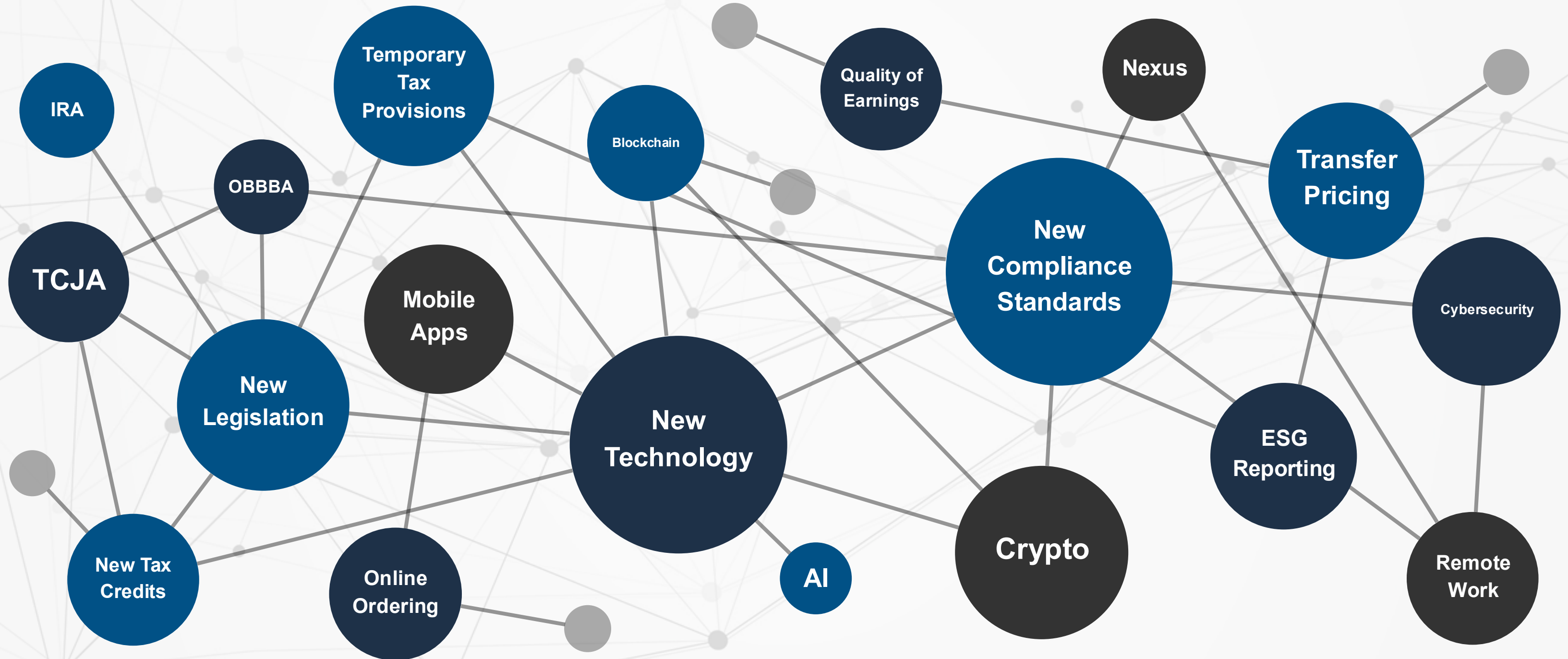
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[www.ckhgroup.com](http://www.ckhgroup.com)

LET'S FACE IT.

# Accounting complexity has increased at a faster pace





# Too Big. Too Small. Too Generic.

- ✘ Big firms give you big bills and cookie-cutter solutions.
- ✘ Small firms don't have the resources to do it all.
- ✘ Software can't handle real-world complexities or customization.

**None of these fully address the underlying needs.** You're left piecing together advice while compliance deadlines, tax changes, and strategic opportunities pass you by.



**You require a team that understands your business inside and out, and **has the resources to match your needs.****

You need more than a voice telling you to ‘please hold’ and that ‘your call is very important to us’.

**You need connection.**

You need a partner who’s as invested in your success as you are, who’s proactive about shifting complexities in compliance, tax, and accounting strategy. A CPA that adapts to technology, leverages new tools and global resources, while still delivering service that’s personalized, specialized, and custom-fit to your goals.

The world is changing. You're changing.  
Shouldn't you have a CPA that changes with you?



# Meet CKH Group:

## Boutique Service, Big-Firm Capabilities



For over 20 years, CKH Group has been Atlanta's trusted CPA partner, delivering personalized service backed by resources and technology that scales as you do.



CKH Group isn't a one-person accounting office juggling too many hats, and we're not a giant firm where you're just another client file.



We answer the phone. We know your name. And we adapt with every change, leveraging resources most smaller firms don't have, and delivering the responsive, personal service big firms can't match.



**That's how we solve problems before they become problems – by treating them as our own.**





# Contents


## Our Solutions

- Tax Services
- Assurance Services
- Accounting Services
- Advisory Services

## About CKH Group

## Proven Expertise

## Contact



# SOLUTIONS

Tax • Assurance • Accounting • Advisory

# OUR SOLUTIONS



## TAX SERVICES

Our team works with individuals, businesses, and organizations to navigate regulations, manage obligations, and uncover opportunities within the tax code.

**Tax Planning and Preparation**

**State and Local Taxes**

**International Tax**

**Tax Accounting (ASC 740)**

**Transfer Pricing**



## ASSURANCE

By delivering insights through audits, reviews, compilations, and focused procedures, we help detect risk, drive process improvements, and support better decision-making.

**External Audits**

**Reviews**

**Compilations**

**Agreed Upon Procedures**

**Internal Control Audits**



## ACCOUNTING

CKH Group is a one-stop-shop for all things accounting. From simplifying essential processes to helping maintain compliance, we help streamline operations and bring you financial transparency.

**Bookkeeping**

**Business Licenses/Registrations**

**Business Process Outsourcing**

**Statutory Compliance**



## ADVISORY

CKH Group's advisory services guide your organization through strategic transitions and tech-driven enhancements. We bring insight and structure to help drive efficiency and informed decisions.

**Transaction Advisory**

**Quality of Earnings Reports**

**Acctg. Software Implementation**

**Data & Technology Services**

# BOUTIQUE SERVICE



## We take **your** business personally

We believe that quality accounting shouldn't be at the sacrifice of quality service. That's why our accounting and advisory solutions are built around **you**, with dedicated, hand-selected teams, flexible delivery, and around-the-clock responsiveness.

**You** will always have direct access to **your** accountant or project manager, so **you** can skip the endless support lines, scheduled weeks-out calls, and generic responses. Instead, **you** can expect to get fast, informed answers from someone who knows **your** business inside and out. We back that with a personal partnership, complete transparency, and give **you** ongoing support through training, resources, and industry insights.

Our boutique service means **you** can expect:

- Tailored solutions that fit **your** goals
- Flexible, responsive support whenever **you** need it
- A relationship that treats **you** as more than a number

*Solutions built for* **You**

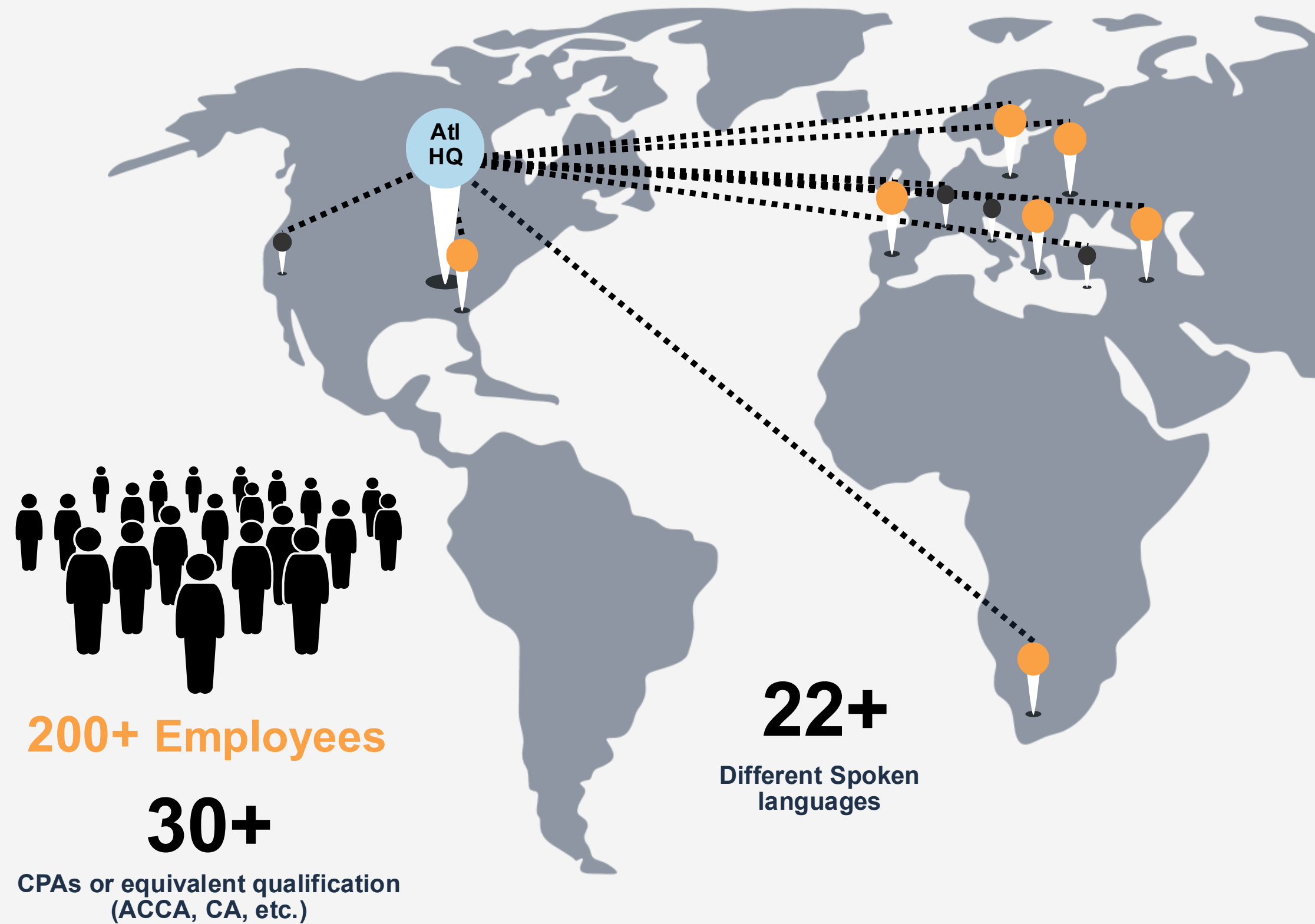
# CKH GROUP CAPABILITIES

Our global model employs a combination of on-site teams and remote employees across the world to give you around-the-clock support. This method gives us access to top talent across the world without the big-firm price tag.

## Our team is already trusted by:

- Fortune 1000 companies
- Multinational brands
- Federal entities
- Companies with locations in 22+ countries
- Private Equity Firms

- ✓ **Big Projects?**
- ✓ **International Tax Laws?**
- ✓ **Need more Support?**



# TAX SERVICES

Minimize Your Tax Liability.  
Maximize Your Savings.



**Frank D'Urban Jackson**  
CPA, Chief Tax Officer



## Tax Planning and Preparation

Tax returns, quarterly filing, and making the most of tax credits and incentives for individuals, businesses, and estate/trusts.



## State and Local Taxes

Help filing and navigating State income tax as well as indirect taxes such as sales tax or property tax



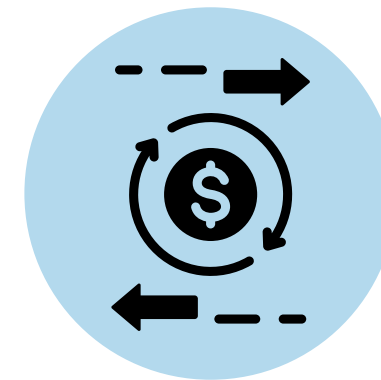
## International Taxes

Achieve optimal tax strategies, reducing risks, and ensure compliance with international regulations.



## Tax Accounting (ASC 740)

Expert tax provision preparation and reconciliation between tax provision and return and current and deferred tax balances



## Transfer Pricing

Receive a transfer pricing study or update to existing study to prepare strong documentation to defend against potential audit

**We work harder so you can save smarter.**  
**Get peace of mind knowing that your taxes**  
**are handled by the pros.**

- ✓ Proactive tax planning to minimize your tax burden
- ✓ Reduce exposure to risk and maintain compliance
- ✓ Optimization of your financial strategies
- ✓ Save time with hassle-free results



# TAX SERVICES

## Tax Planning and Preparation

At CKH Group, we go beyond compliance — delivering proactive tax solutions that align with your financial goals. Whether you're an individual, business owner, or organization, our team ensures that you're well-positioned for success at every stage of the tax lifecycle.

### Areas of Expertise

- Individual & Business Income Tax Returns (Federal, State, & Local)
- Strategic Tax Planning for High-Net-Worth Individuals & Business Entities
- IRS Representation & Tax Authority Correspondence
- Tax Planning for Life Events (e.g., business sale, inheritance, retirement)
- Leveraging tax credits and incentives to reduce your Tax Burden

**Expect on-time, accurate filing, custom tax planning strategies, and year-round guidance that scales to your needs.**



Individual Tax



Corporate Tax



Estate/Trust Tax



# TAX SERVICES

## State and Local Taxes

CKH Group helps businesses of all sizes manage the complexities of multi-jurisdictional tax compliance. Our SALT specialists deliver strategic guidance, risk mitigation, and tailored solutions that support growth while staying compliant with ever-changing regulations.

### Our SALT Services Include:

- Nexus Analysis & Exposure Review
- State Income Tax returns and consulting
- Sales & Use Tax Compliance and Recovery
- Credits & Incentives Identification
- Exemption certificates and VDAs
- Taxability analysis

### Did you know?

There are thousands of credits and incentives for businesses and individuals between federal, state, and local programs.

We can help you find the best ways to reduce your tax liability.



# TAX SERVICES

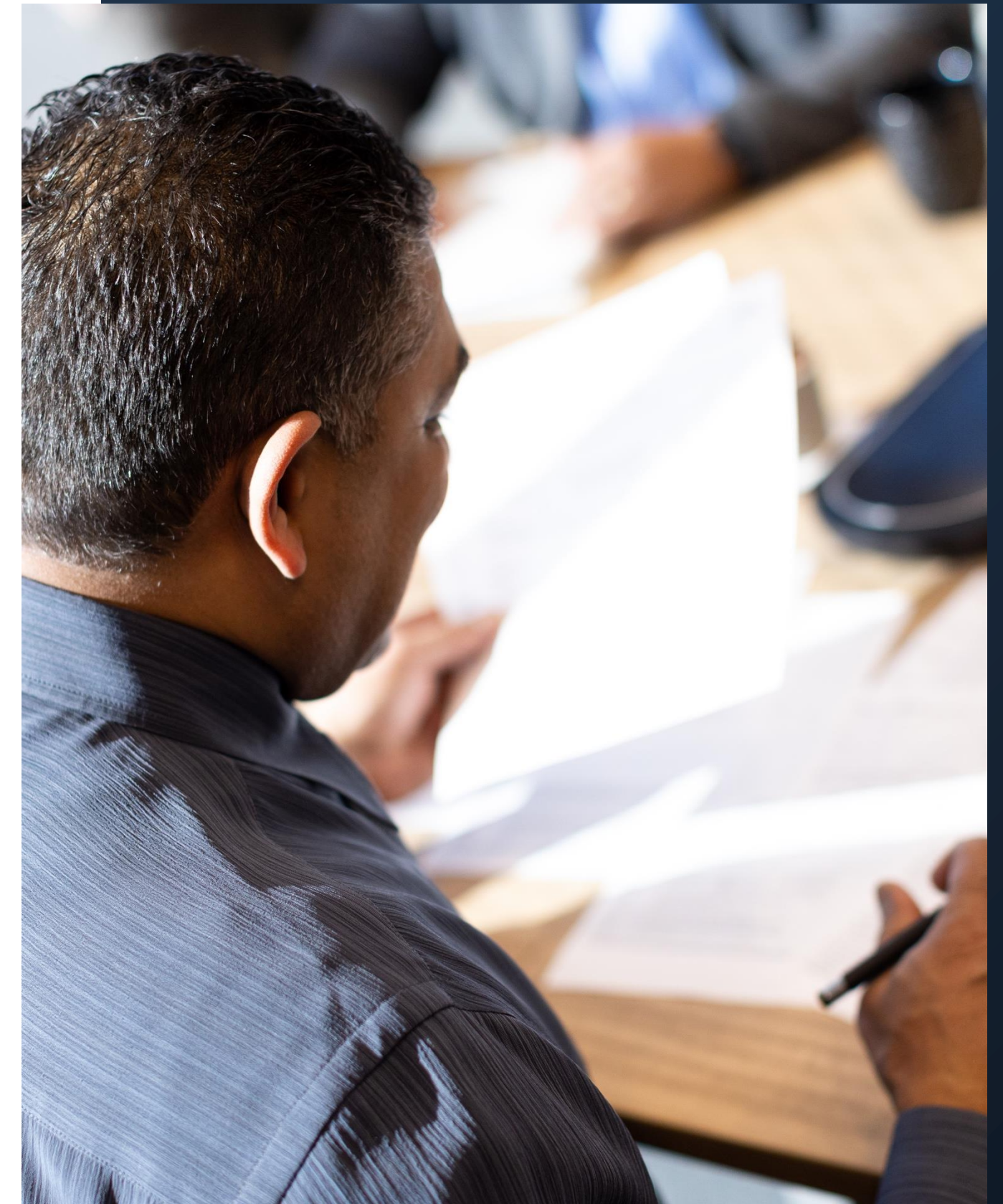
## International Taxes

International tax is a complex field that is a critical aspect of financial management for multinational corporations. CKH Group's international services are designed to assist businesses in Atlanta and the US in achieving optimal tax strategies, reducing risks, and ensuring compliance with international regulations.

### We help you navigate:

- International Tax legislation including VAT
- US tax legislation for profits in a foreign country (e.g. GILTI)
- Regulations and tax agreements between nations

**Or**, are you filing in the US for the first time? An expat who has to file US taxes? Opening a business in the US with locations abroad? Our team is uniquely skilled in navigating transitioning to the US tax system and handling complex cross-border operations.



# TAX SERVICES

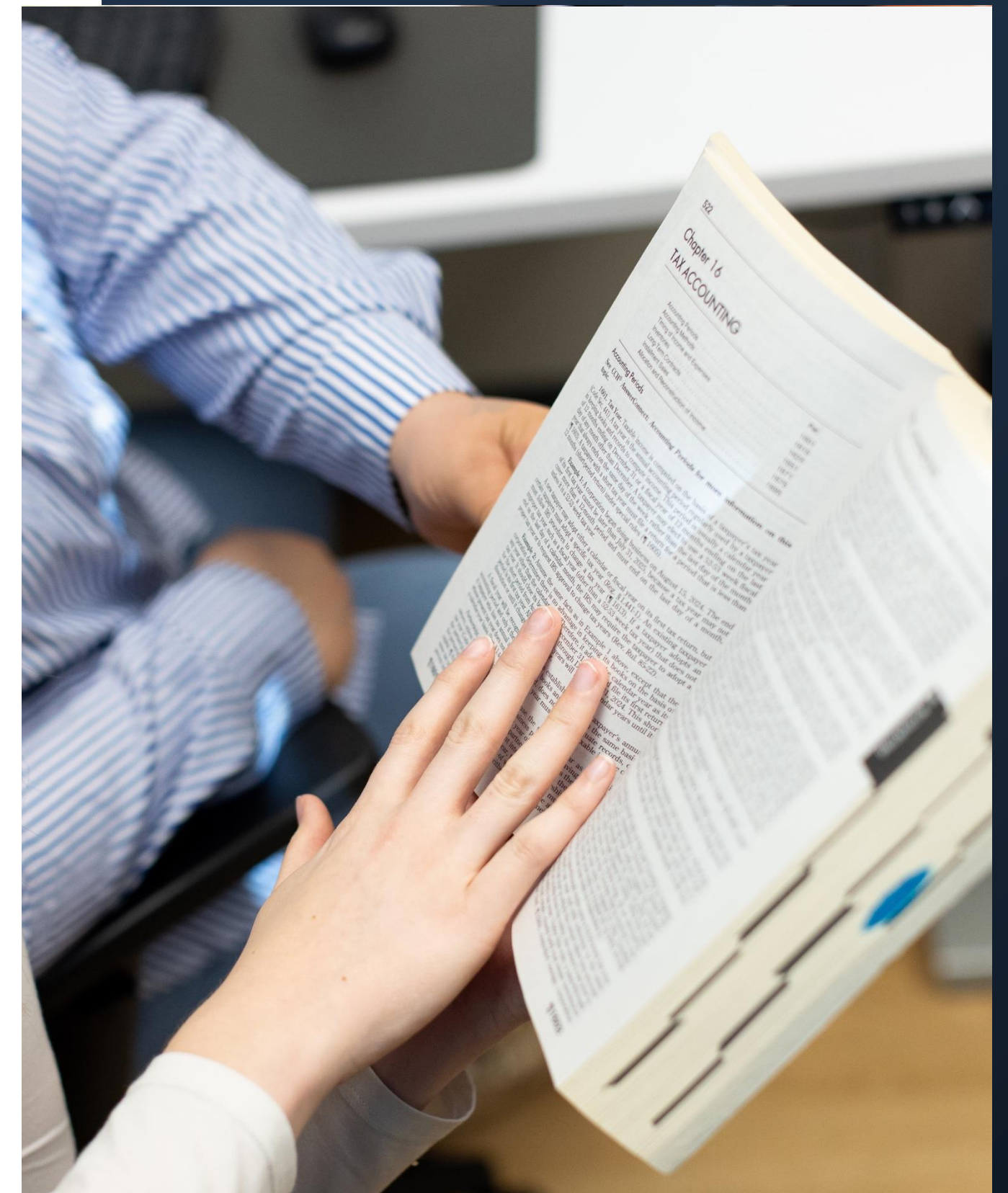
## Tax Accounting (ASC 740)

For businesses with multiple entities, tax accounting (ASC 740) is not only a financial reporting requirement but also essential for making informed tax decisions. At CKH Group, we can assist your organization in this complicated calculation and reconciliation, helping you navigate the complexities of the ASC 740 tax provision.

**CKH Group can provide support to any size entity through the following:**

- Tax provision preparation
- Reconciliation between tax provision and return
- Calculation and reconciliation of current and deferred tax balances

“ASC 740 errors are one of the top three reasons auditors issue adjustments during year-end reviews. A properly prepared provision reduces audit friction, prevents material weaknesses, and protects financial statement integrity.”



# TAX SERVICES

## Transfer Pricing

Transfer pricing is one of the **most closely monitored and highly scrutinized areas of corporate taxation**, especially for multinational companies. At CKH Group, we offer comprehensive transfer pricing studies to help businesses remain compliant, mitigate risk, and prepare strong documentation to defend against potential audits or scrutiny.



### Turnkey Transfer Pricing Study

Our comprehensive, end-to-end solution includes all required components for a defensible transfer pricing analysis and study. This is ideal for companies establishing new documentation or undergoing restructuring.

While timeline can vary greatly depending on complexity, this typically can be conducted between 4-5 months.



### Update to Existing Study

For companies with existing documentation, we offer a reduced service, which just includes an update of existing analysis.

We can offer either a one time update, or a recurring annual update to continually provide protection year-to-year.



# TAX SERVICES

We stand by our quality of services. In the event of a tax dispute or notice, CKH Group provides experienced representation before the IRS and proactive resolution strategies.

## **Stop problems before they happen.**

CKH Group takes a preventive approach to tax controversy. Our goal is to identify potential risks early, strengthen compliance systems, and prepare clients for seamless interactions with taxing authorities.

Our professionals work closely with individuals and businesses to ensure returns, documentation, and accounting procedures meet evolving IRS and state standards, reducing the likelihood of disputes before they ever occur.

When audits or inquiries do arise, we provide experienced audit defense, serving as your representative to safeguard your interests.



# ASSURANCE

## Identifying Risks and Simplifying Compliance.



**Eon van Wyk**  
CPA, Chief Financial Officer  
and Audit Partner



### External Audits

Independent and objective assessments of your financial statements including financial statement audits, nonprofit audits, 401k/EBP audits, government audits, and group Audits



### Reviews

Limited assurance through analytical procedures to ensure financial statements are plausible and consistent to boost stakeholder confidence.



### Compilations

Presentation of your financial data in the form of formal (GAAP Compliant) financial statements and ready for use.



### Agreed Upon Procedures

Narrow your focus on specific procedure with flexible agreed upon procedures to gain insight where it's needed most.

## We dig deeper so you can see clearer.

Gain confidence in your compliance and decision-making with **audits powered by advanced data analytics and research tools.**



**Thomson  
Reuters™**  
COPILOT



# ASSURANCE SERVICES

## External Audits

Our external audits are designed to provide independent and objective assessments of your financial statements. We follow a rigorous process to evaluate the accuracy and completeness of your financial information, giving stakeholders confidence in the reliability of your financial reporting.

### Types of audits we specialize in

- Financial Statement Audits
- Nonprofit Audits
- 401k/Employee Benefit Plan Audits
- Government Audits
- Group Audits

**Over 100 eligible employees in a benefit plan?**

**Want to receive grant funding as a nonprofit?**

**Applying for a bank loan or maintaining a credit facility?**

**Bringing on investors, private equity, or preparing for an M&A deal?**

**Operating in a highly regulated industry (banking, insurance, or healthcare)?**

**You might need an audit.**



# ASSURANCE SERVICES

## Reviews

A financial statement review offers independent, limited assurance that your financials are accurate and free of obvious material misstatements; providing far more credibility than a compilation, but without the cost, disruption, or intensive testing required in a full audit. CKH Group uses targeted inquiries and analytical procedures to validate the plausibility of your financial information, helping you meet lender, investor, and regulatory expectations while identifying potential issues early.

### What We Do:

- Analyze financials to identify unusual trends
- Ask targeted questions to confirm key information
- Check statements for compliance with reporting standards
- Provide a professional Review Report for stakeholders
- Flag potential risks or material concerns

*Improve stakeholder confidence without the intensity of a full audit.*



# ASSURANCE SERVICES

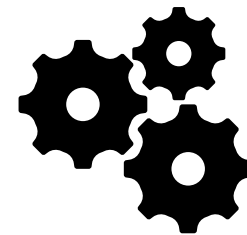
## Compilations

A compilation is the most cost-effective way to present your books as formal financial statements. CKH Group takes the financial data you provide and organizes it into clear, GAAP-compliant statements without performing testing, verification, or providing assurance. It's ideal when you simply need professionally prepared financials (such as decision-making, basic reporting, or sharing with stakeholders who don't require a review or audit).



### Certified Expertise

Led by licensed CPAs experienced in GAAP reporting and financial statement preparation.



### Cross-Industry Experience

Unique blend of municipal, nonprofit, and business experience that few CPA firms offer.



### Decades of Combined Knowledge

Senior accountants and assurance professionals with long-standing industry backgrounds.



# ASSURANCE SERVICES

## Agreed Upon Procedures

CKH Group's Agreed-Upon Procedure engagements allow you to narrow your focus on specific procedures and provide you with the ability to draw your own conclusions on the subject matter.

While this report issued is not intended to provide a formal opinion as to whether a company's financial statements have been prepared in accordance with accounting standards, this flexibility makes Agreed-Upon Procedures engagements a valuable tool for gaining insight where it's needed most.



### Internal Control Testing

Internal Control Testing is a specific type of agreed-upon procedure that is used to assess whether the controls are properly detecting or preventing material errors or purposeful misstatements in financial reports. Undergoing this procedure can significantly reduce risk.



## WHICH SERVICE IS RIGHT FOR ME?



## AUDITS

**Level of Assurance:** *This is the highest level of assurance*

- ✓ Evaluation of internal controls
- ✓ Comprehensive confirmation of account data
- ✗ Highest cost, time, and complexity

## REVIEWS

**Level of Assurance:** *This provides some assurance*

- ✗ No evaluation of internal controls
- ✓ Minimal testing of supplied information
- ✓ Intermediary cost, time, and complexity

## COMPILATIONS

**Level of Assurance:** *This provides no level of assurance*

- ✗ No evaluation of internal controls
- ✗ No testing of supplied information
- ✓ Lowest cost, time, and complexity

# ACCOUNTING

## Identifying Risks and Simplifying Compliance.

**Pavlo Kripak**  
VP of Financial Shared  
Services



### Bookkeeping

Keep your financial records accurate, up to date, and audit-ready through consistent transaction entry, reconciliations, and monthly reporting.



### Business Licenses and Registration

Manage registrations, renewals, and licensing requirements to keep your business compliant with all state and local regulatory obligations.



### Business Process Outsourcing

Streamline daily accounting operations with scalable support for AP, AR, GL, month-end close, and other core financial processes.



### Statutory Compliance

Stay compliant with mandatory filings, financial reporting standards, and regulatory deadlines to reduce risk and maintain good standing.

# ACCOUNTING SERVICES

## Bookkeeping

Reliable bookkeeping is the foundation of any business, and is crucial for tax planning and preparation, financial clarity, and compliance. With accurate books, you reduce costly errors, save time and effort, and get a clear window into your business's financial health. However, it can also be confusing and time consuming, which is where we come in.

### We handle:

- Transaction entry & classification
- Bank and credit-card reconciliations
- Vendor (accounts payable) and vendor invoice management
- Customer (accounts receivable) and customer invoice management
- General ledger maintenance
- Payroll posting & payroll-related entries
- Month-End close

“Bookkeeping mistakes are among **the most common issues that hurt a business's bottom line**. Outsourcing this function helps you avoid costly financial pitfalls.”



# ACCOUNTING SERVICES

## Business Licenses and Registration

New businesses need to register with state or local government agencies to conduct business, as well as apply for licenses or permits for a variety of business activities, such as a seller's permit (which lets you collect sales tax from customers). With this, you need to have a clear understanding of entity structuring and the processes to follow depending on your structure.

Both of these processes can be complicated, time consuming, and have significant tax or accounting implications. This is why it is helpful to receive guidance from a trusted accountant like the CPAs at CKH Group to get your business registered efficiently and set your business up for future growth



**State and Local  
Registration**



**Business  
Licenses**



**Sellers  
Permits**



**Entity  
Structuring**



# ACCOUNTING SERVICES

## Business Process Outsourcing (BPO)

Managing complex financial tasks, especially at a large scale, can be both time-consuming and resource-intensive. Outsourcing complex business process to CKH Group can empower your organization to focus only on its core competencies. Our outsourced accounting provides a cost-effective solutions without compromising on quality that can save you time and effort.

### Already Trusted by:

- Fortune 1000 companies
- Multinational brands
- Companies with locations in 22+ countries

**AP**

**Accounts Payable**  
(Procure to Pay)

**GL**

**General Ledger**  
(Record to Report)

**AR**

**Accounts Receivable**  
(Order to Cash)



# ACCOUNTING SERVICES

## Statutory Compliance

One of the biggest challenges that large corporations face is navigating operating in a global space. Country-specific rules and regulations can exacerbate the complexities of accounting. And for entities, particularly in the consumer goods industry who operate in a globalized economy, adherence to these jurisdictional financial reporting requirements is not only crucial but also complex, with mistakes and missteps costing millions

CKH Group's seasoned team of experts is uniquely positioned to provide tailored outsourced solutions by leveraging our global office support. Through local expertise across several countries, we offer a suite of services to help you not only meet but exceed the stringent accounting standards of each individual country.



**VAT  
Compliance**



**Intrastat  
Reporting**



**Local  
Reporting**



**IFRS, Local, and  
US GAAP  
Conversion**



# ADVISORY

## Identifying Risks and Simplifying Compliance.

**Olena Honcharova**  
Consulting Manager



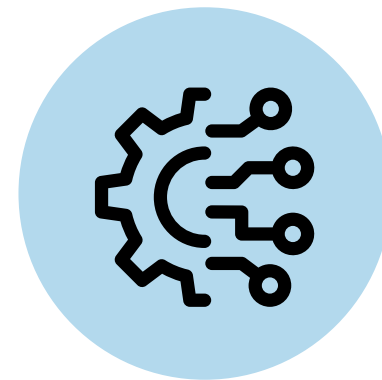
### **Transaction Advisory**

Undergoing going an M&A Transaction?  
Approach negotiations with confidence  
through a variety of accounting due  
diligence reports and processes



### **Quality of Earnings Reports**

Gain confidence in your purchase  
terms with a report on the quality of  
earnings of your target business  
including adjusted EBITDA



### **Data and Technology**

Access the automation, dashboards,  
and data and technology solutions built  
by our in-house team to put your  
financials to work.



### **Accounting Software Implementation**

Transition between accounting  
software seamlessly while  
optimizing for the best accounting  
processes that work for you.

# ADVISORY SERVICES

## Transaction Advisory

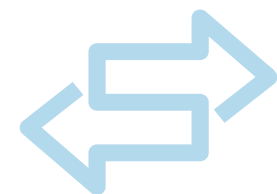
M&A transactions represent significant opportunities for growth and diversification, but they also come with inherent risks. Our team can provide various critical components to ensure that clients have a comprehensive understanding of the financial, operational, and strategic aspects of a potential deal

### We Provide:

- Carve-Out Financial statements
- Due Diligence and Valuation
- Quality of Earnings Reports
- Ongoing Advisory throughout the engagement

## Buy-Side

Valuation • Due Diligence  
QoE Reports



## Sell-Side

QoE Report • Ongoing Advisory



# ADVISORY SERVICES

## Quality of Earnings Reports

Get confidence and peace of mind when negotiating your M&A purchase terms through a quality of earning report. Utilize this report to evaluate the quality and sustainability of a company's earnings and normalized earnings ("adjusted EBITDA", amongst several other quality checks such as historical operating results, proof of cash reconciliation, and working capital needs.



### Full Report

A comprehensive report (typically 30 pages) ready to be shared with counterparties to facilitate securing the investment or loan.

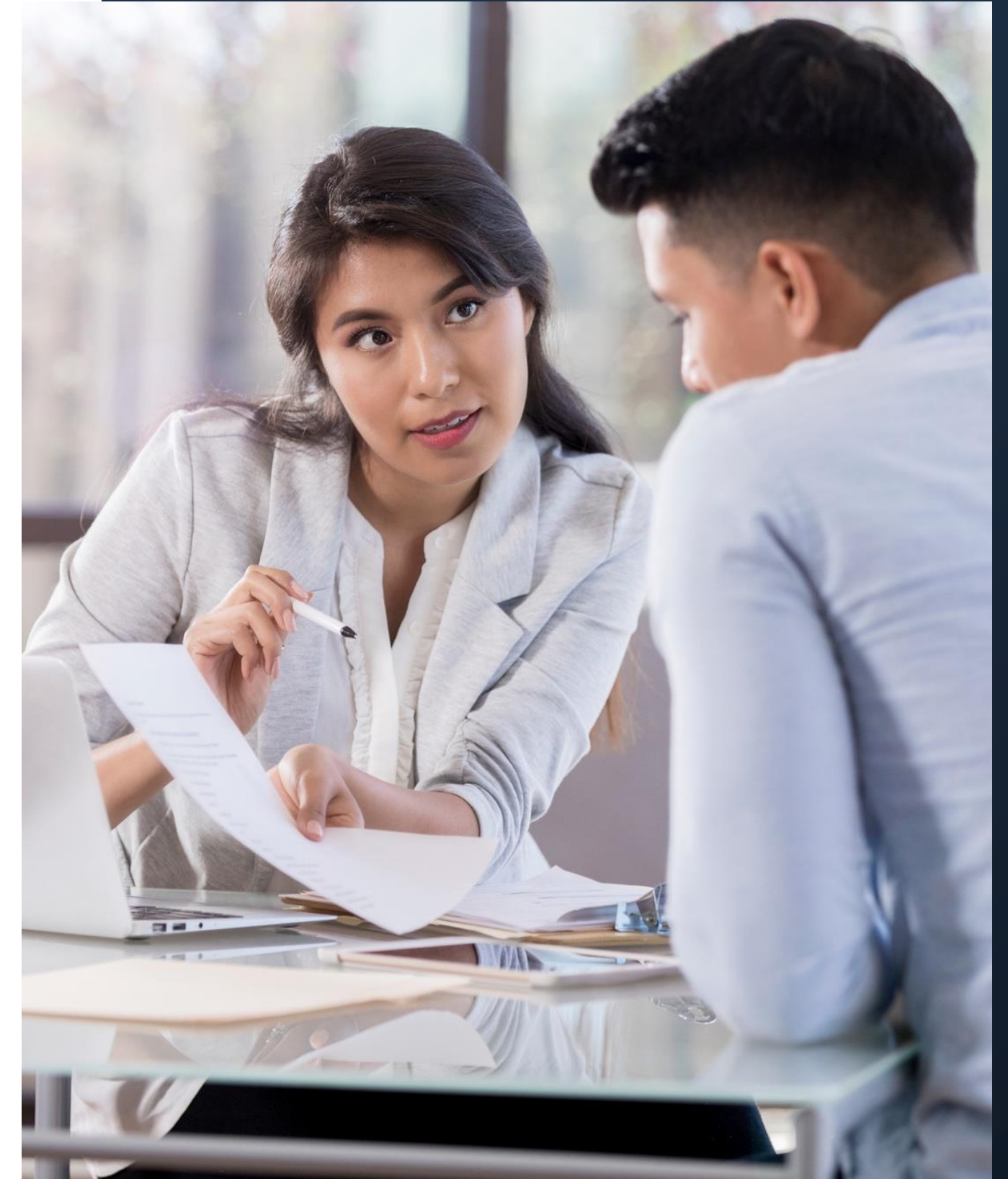
This report includes our typical full scope of sections including an overview, financial statements, quality of earnings, financial performance, and working capital.



### Limited Scope

Don't need a full report?

We can also accommodate a limited scope data book with only the items that you need. Just choose which sections to focus on.

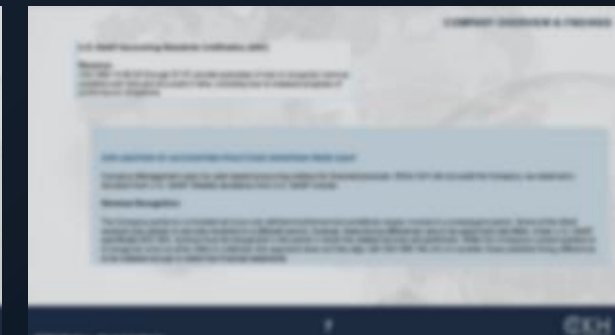
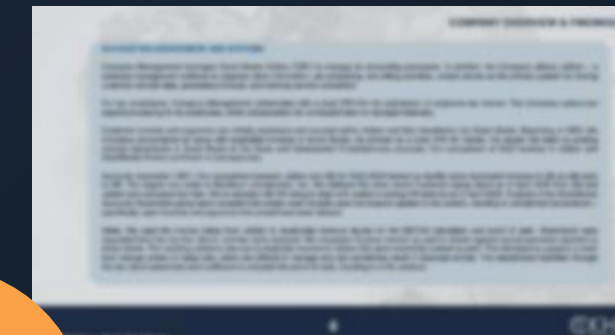
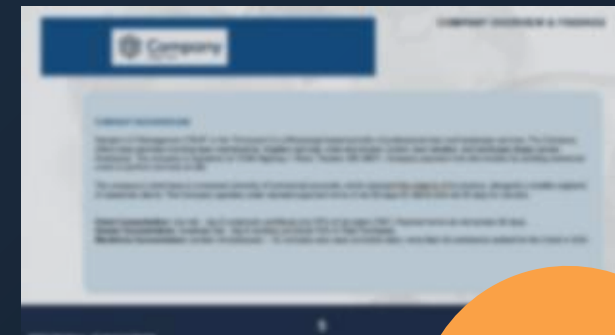


# Example QOE Report Presentation

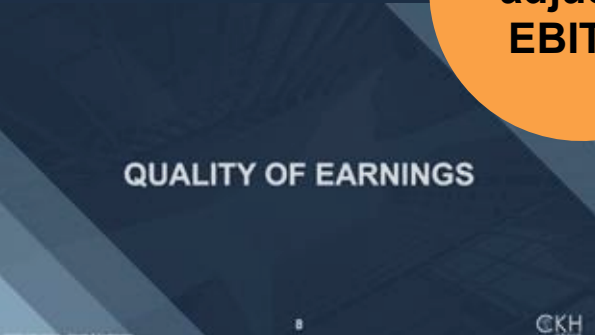
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SECTION	PAGE
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Financial Statements	11
Financial Performance	16
Working Capital	23

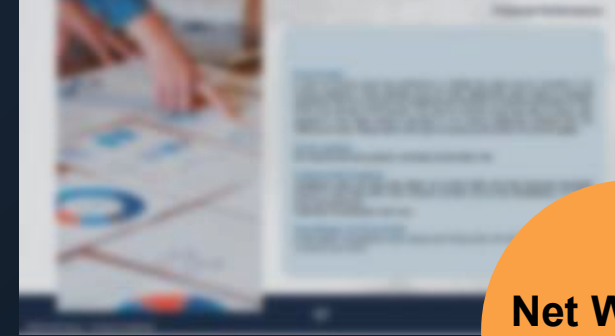


Accurately adjusted EBITDA

A table with multiple columns and rows of financial data, including EBITDA and other metrics.A table with multiple columns and rows of financial data, including EBITDA and other metrics.A table with multiple columns and rows of financial data, including EBITDA and other metrics.

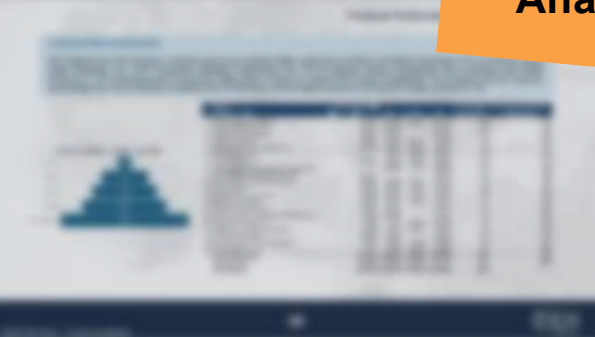
Adjusted Financials

Adjusted Balance Sheet

A table with multiple columns and rows of financial data, including EBITDA and other metrics.A table with multiple columns and rows of financial data, including EBITDA and other metrics.A table with multiple columns and rows of financial data, including EBITDA and other metrics.

Vendor Concentration

Customer Concentration & Aging Analysis

A table with multiple columns and rows of financial data, including EBITDA and other metrics.A table with multiple columns and rows of financial data, including EBITDA and other metrics.

Net Working Capital

For a small to mid-sized company,  
**Receive your ready-to-share Quality of Earnings report in just 22 days** from the date all necessary information is received

*\*This range is an estimate and do not indicate a contractual obligation. A more accurate timeline will be presented upon receipt of your target company's accounting system details and Balance Sheet and P&L statements for the past two years.*



# ADVISORY SERVICES

## Data and Technology

Our Data & Technology Services are a natural extension of our Advisory offerings, especially for businesses whose financial data is already processed by our trusted team of accountants. We put your financials to work and improve your processes through technology built by and for accountants.

### Services:

- Accounting Software Implementation and Optimization
- Data Reporting and Power BI
- Automation & AI solutions
- System Integration
- Data Science and Analytics

Our Data and Technology Team Has:

**10+**

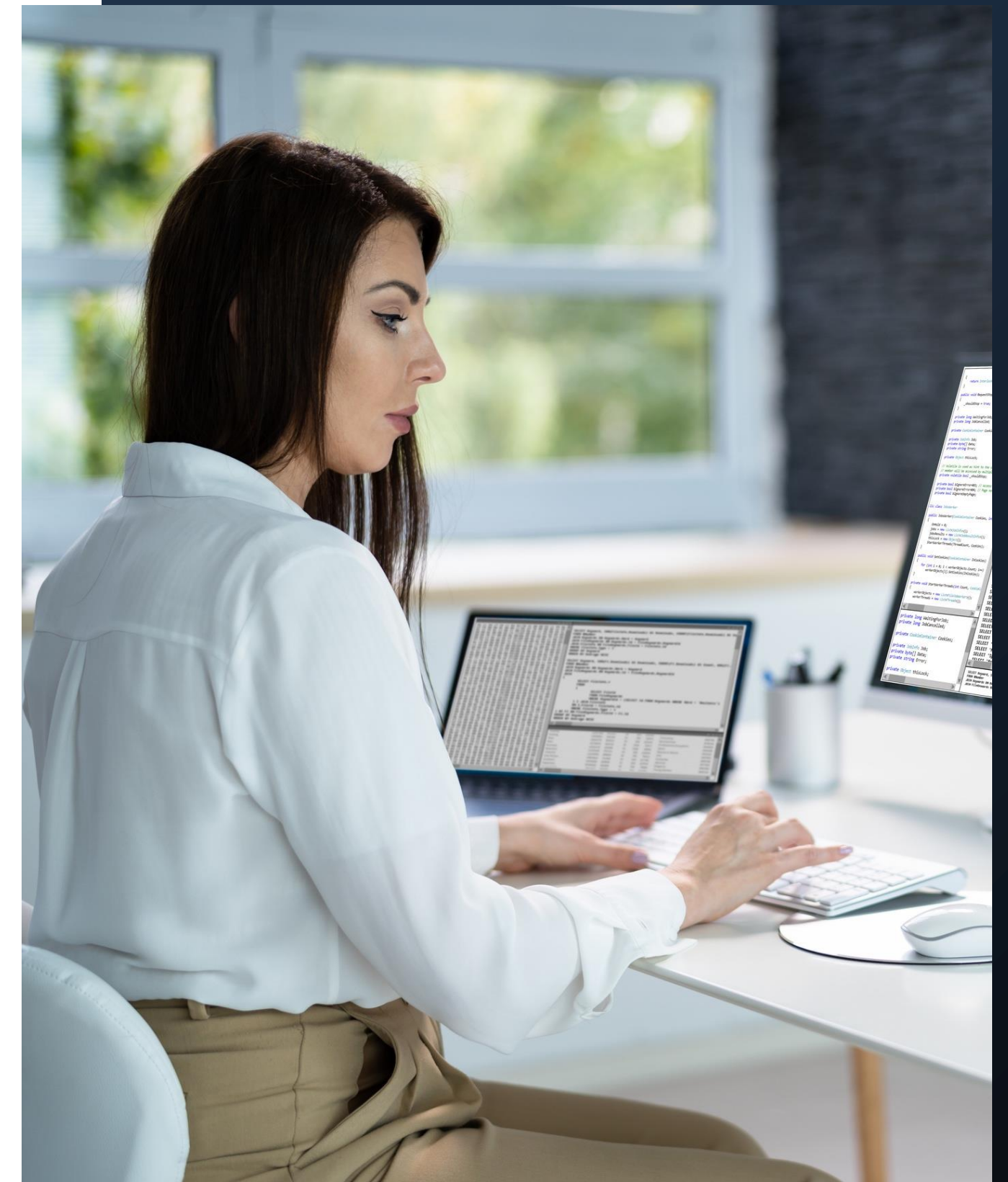
years of automation  
experience

**50+**

data analytics  
platforms built

**100+**

Automation  
solutions deployed

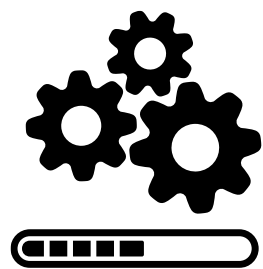


# ADVISORY SERVICES

## Accounting Software Implementation

The addition of a new accounting software doesn't just need an initial purchase and setup; it requires a meticulous understanding of accounting processes, the software itself, and how best to use it within your current processes. This is where CKH Group comes into play; with our accounting background we can assist with the implementation of a variety of accounting software that aid your ERP.

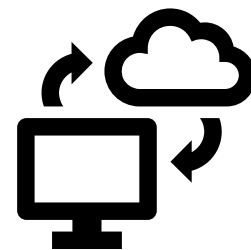
This involves assessing your existing accounting systems and workflows, establishing a plan of implementation, assisting in choosing the right accounting software, transferring data accurately, custom configuration to your need, training, and ongoing support.



**Implementing a  
New Software**



**Transferring  
Between Software**



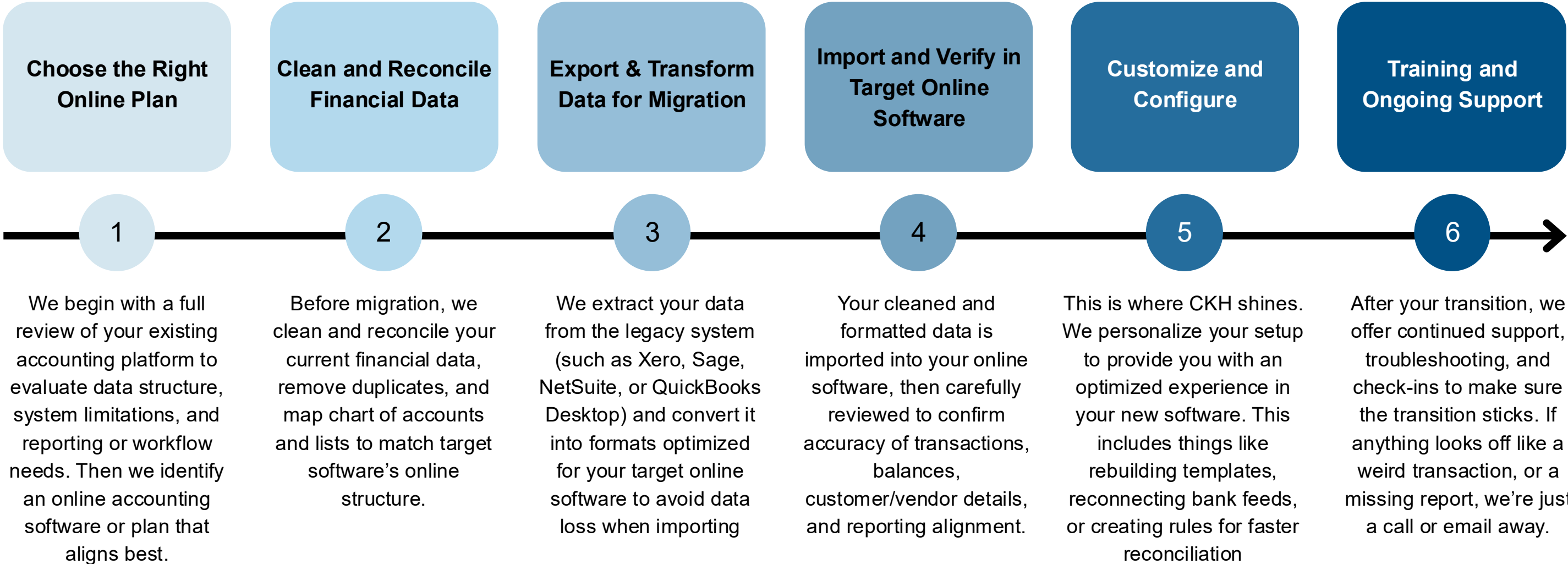
**Migrating from Desktop  
to Online/Cloud**



# ADVISORY SERVICES



## Our Seamless 6-Step Online Migration



It takes an accountant to know your accounting software best.



# ABOUT CKH

Leadership • History • Values • Character

# LEADERSHIP

## **Kate Kudrenko** CPA, CEO

Kate Kudrenko started with CKH Group in 2016 to lead one of CKH's international offices. Over the years, she has been involved in every area of CKH business. In 2025 she was promoted to the role of CEO, where she is responsible for day-to-day operations, strategic execution, and overall leadership of CKH Group. She drives organizational strategy, shapes CKH vision and corporate culture, and builds a world-class senior leadership team to propel the firm's continued success.



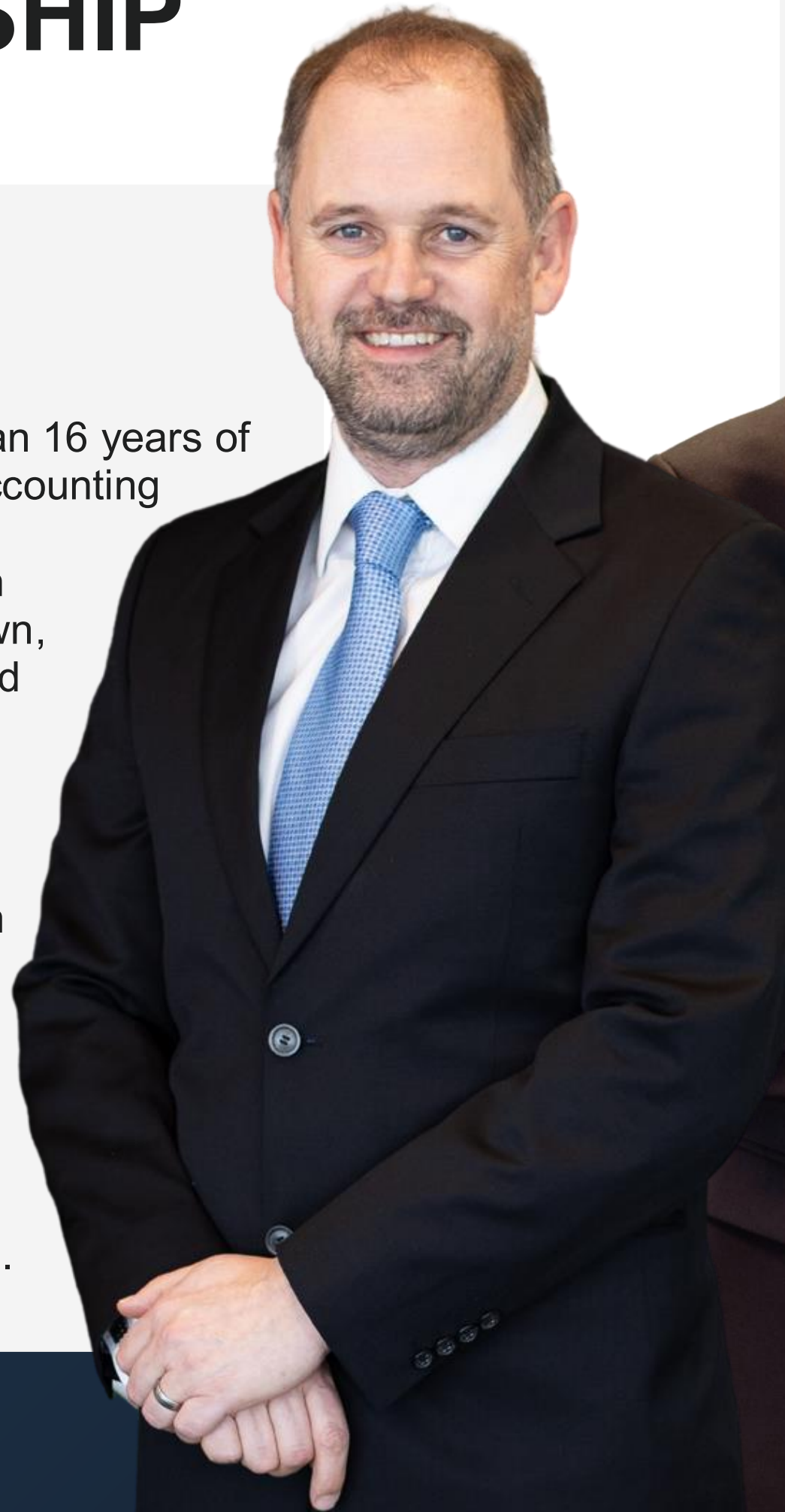
## **Nick Catrakilis** Executive Chairman

Nick Catrakilis joined CKH Group as General Counsel and Head of Human Resources in 2017. In 2025 he was promoted to Executive Chairman, where he focuses on corporate governance of CKH Group, stakeholder engagement, and overseeing strategic objectives. With his legal background, Nick brings a wealth of knowledge and expertise that ensures we maintain statutory compliance for both the firm and our clients.

# LEADERSHIP

## Eon van Wyk CPA, CFO

Eon van Wyk brings more than 16 years of international experience in accounting and audit to his role as Chief Financial Officer at CKH. Eon began his career in Cape Town, South Africa, where he earned his Chartered Accountant (CA(SA)) designation and founded and developed the firm's Cape Town office, establishing a strong platform to serve US multinational clients across the EMEA regions. After relocating to the US, Eon obtained his CPA license and now serves as Audit Partner at CKH Group's Atlanta headquarters.



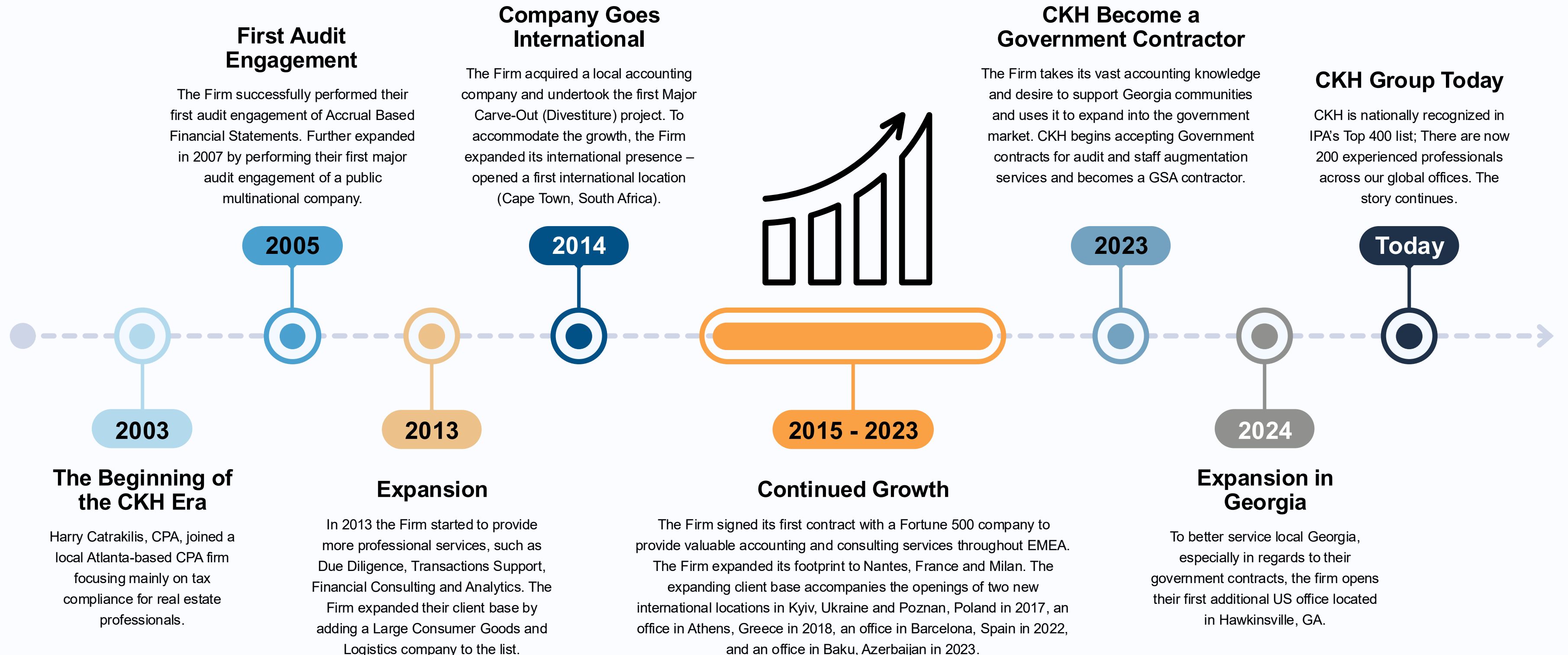
## Frank D'Urban Jackson CPA, CTO

With more than 20 years of professional accounting, Frank D'Urban-Jackson brings a breadth of industry knowledge to his role as Chief Tax Officer at CKH Group. His expertise spans public accounting, tax strategy, and wealth management, enabling him to provide comprehensive solutions for individuals and small businesses, particularly those in industries such as pharmaceuticals, IT, and manufacturing. Originally from South Africa, Frank holds both a (CA(SA)) and CPA designation. He is also a member of both the AICPA and the Georgia Society of CPAs, where he serves on the council.



# Decades of Growth and Development

## - History of the CKH -



# OUR CORE VALUES



# WE VALUE OUR STAFF



## Supporting Veterans

We're also honored to be a veteran-friendly workplace, regularly hiring those who have served and supporting those currently in the National Guard and Reserve. In recognition of this, one of our supervisors was recently awarded the ESGR Patriot Award, a testament to our ongoing support for those who serve our country.

## Support During Crisis

To better support our staff, during unprecedented circumstances, we founded CKH Cares, a registered 501(c)3 nonprofit.



The mission of this nonprofit was to support current and previous staff who are experiencing hardship under circumstances such as global or armed conflict, (such as our Ukraine employees), natural disasters, and economic crisis

### ESGR Patriot Award

Roger Nixon and Bill Webb, both veterans, received ESGR's Patriot Award. Nominated by Sawyer Davis, this award recognizes a boss or supervisor who gives above and beyond support to a nominee who is serving in the national guard or reserve.



# WE VALUE OUR COMMUNITY



## Passion beyond the numbers

At CKH Group, we believe that being a great accounting firm goes far beyond the numbers. We're not just here to manage finances; we're here to make a difference.

That's why we believe in being actively engaged in our communities. Whether that is supporting small businesses, sponsoring annual fundraiser events, or developing young professionals within the community through internships and learning opportunities, CKH aims to make an impact.



***Supporting our communities is at the heart of our mission to empower our communities; it doesn't end with quality accounting support.***



# WE VALUE OUR CLIENTS

**Bringing value to our clients is at the heart of everything we do.**

That's why we've leveraged groups like the MSI global alliance to ensure that any gaps can be supported with a global network of knowledge. As a member of the AICPA and Georgia Society of CPAs, you can trust that our services are based in accountability, compliance, high standards, and financial trust.

Our dedication to always improving and growing our expertise means we have become NASBA approved CPE sponsors - and can deliver this highly technical knowledge to you, through our CPE eligible programs

What does this mean to you? The results speak for themselves. We are highly rated, nationally recognized, and aren't stopping there.





# PROVEN EXPERTISE

[Resources](#) • [Case Studies](#) • [Testimonials](#)



*Get Prepared for an M&A Transaction*

### Your Guide to Quality of Earnings Reports

Navigate M&A transactions with confidence with a report that details your target business's adjusted EBITDA and other things that I will talk about



*Stay in compliance with your audit requirements*

### Warning Signs Your Business Needs a 401k Audit

Identify the clear warning signs that your business has met 401k audit requirements- including specific questions regarding the 80-120 participant rule



*Up your Excel Skills with Everyday Efficiencies*

### Practical Excel Tips to Work Smarter

A quick-start guide for easy-to-learn excel features that our accountants use every day. From flash fill to excel formula foundations, improve your work habits



*Learn How Recent Tax Legislation Impacts You*

### Brace for (Tax) Impact: Understanding OBBBA

New tax legislation means new tax planning strategies. Our library of articles and videos walks you through various components of this massive bill

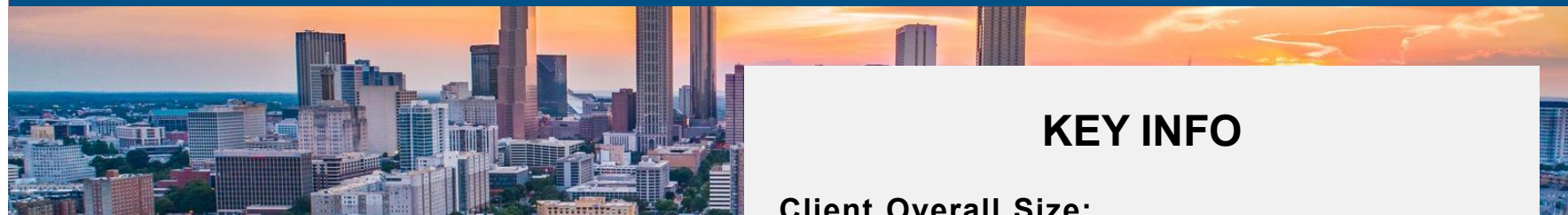
# EVERYDAY INDUSTRY INSIGHTS

Our commitment to quality service goes beyond being your trusted CPA. We've published over a hundred blogs, articles, training, or news surrounding accounting and tax topics, our firm, and what it means to deliver exceptional service in the industry-- accessible to everyone.



# CASE STUDIES

## CKH GROUP CASE STUDY 1: STATUTORY COMPLIANCE



### KEY INFO

**Client Overall Size:**  
\$9.5 billion in revenue

**Project Region:** EMEA  
\$1.4 billion in revenue

**Project Size:** 25 People  
**Project number of legal entities:** 100  
**Project number of countries:** 20

**Industry sector:** Consumer Packaged Goods

### THE ROOTS

This case study goes back to our roots, through strong community connections. The Client is a US-based public company with many subsidiaries all around the globe. At the time, there were around 100 subsidiaries in Europe alone, which meant there was a lot to maintain from a compliance perspective. **The Client needed our help.**

### THE ISSUE

The CFO was on a flight to EMEA to address several business topics. When he arrived in Hungary, what should be a small geography for the Client, the CFO was hit with a flood of statutory compliance issues. The financials were several years behind, and the statutory compliance team was having a meltdown. These were issues that added no value to the Client's operations and prevented the CFO from addressing the business objectives, which was the main purpose of the trip. **He felt that his team of 40 accountants in Europe were not preventing "the noise" around statutory compliance.**

The CFO decided to find a single point of contact. This allows the Client to focus on business topics and for CKH Group to make sure that the statutory compliance activities were performed successfully without any major drama.



### THE CHALLENGES

The core values of CKH group are to always stay grounded, support your team, shake the tree, never stop growing, and to reach higher. The idea of replacing a 40-person team that focused on activities that do not typically lend themselves to a process focused solution may have sounded daunting to management.

Optimizing statutory activities required that we overcome the following essential challenges: multiple languages, having the ability to interact when needed in the local geography, and combining group reporting requirements with local deadlines. Our workforce stuck to its roots and dived in headfirst.

### THE PLAN

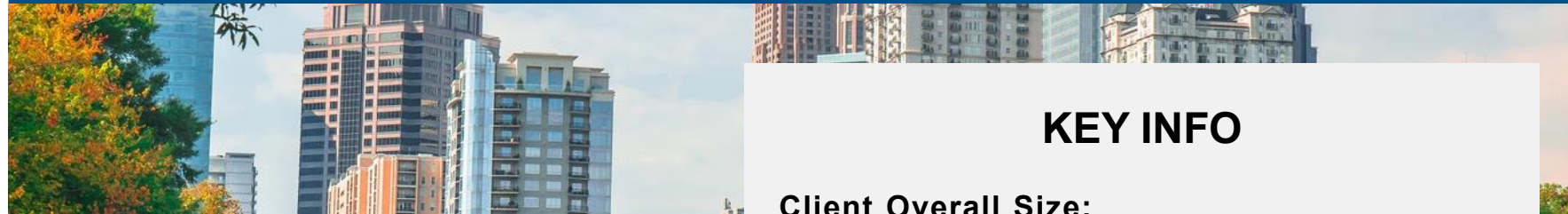
We looked within our network and opted to utilize our partnership with **MSI Global Alliance**, a global network of firms. This partnership allowed us to stay grounded while we utilized these global firms to help us support our team and act as a home base as our team members flew across Europe to learn. There was plenty of processing to be done: extracting data from SAP to file VAT returns, SOX reports, payroll accounting, and most importantly preparing annual financial statements and managing statutory audits for the Client. **We eventually elected to open our own office in Cape Town, South Africa to take on the workload.**

### THE SOLUTION

Throughout the implementation of our solution, CKH Group recruited a handful of talented controllers. Each person was given a portfolio of countries where the Client was located to be responsible for. The team members in Cape Town would process all the data and then send it for review. This model allowed for the workload to be evenly divided and created a smooth workflow. With each move we made; the Client was saving on costs. After looking deeper into the Client's financial process, we encouraged them to move their Audit functions away from The Big Four firms into our network of firms. **Over the course of one-year CKH Group was able to take the Client back into compliance and save on costs.** We are proud to say that up until this day, the Client is still not having to "pick up the phone".

# CASE STUDIES

## CKH GROUP CASE STUDY 2: BUSINESS PROCESS OUTSOURCING



### KEY INFO

**Client Overall Size:**  
\$5 billion in revenue

**Project Region:** EMEA  
\$800 million in revenue

**Project Size:** 90 People  
**Project number of legal entities:** >70  
**Project number of countries:** >20

**Industry sector:** Consumer Packaged Goods

### THE ROOTS

Because of CKH Group's track record with the work done with another similar company, we were contacted by this Client. This Client is a US-based public company with many subsidiaries all around the globe. At the time, there were around 70 subsidiaries in Europe alone, which meant **there was a lot to maintain from a compliance perspective.**

### THE ISSUE

The Client's team knew our widespread skills and we were initially asked to work on projects that addressed specific action items. Over time, we were instrumental in optimizing the following activities:

- Accounting for receivable deduction management in the USA
- Accounts payable catch-up and process improvement in the USA
- Assistance in implementing the new lease accounting software
- Assistance in preparing various carve-out financial statements that were required as part of the Client's M&A activities
- Assisting various teams to transition from legacy software packages onto SAP
- Clearing GRIR open items in SAP
- Providing assistance by maintaining the accounting records for both the buyer and the seller as part of the TSA arrangements when the Client sold off divisions



### THE CHALLENGES

There is always resistance to any change, but CKH prides itself on being good at integrating into the client's company culture. CKH Group was welcomed as an extension of the finance team, which brought strong technical elements as well as cohesion to ensure that the solution was both effective and efficient.

The key performance indicator from the Client was to improve the number of days to close. This was something that the CKH teams worked hard to accomplish, despite the challenge, our team was ready to work to find a solution. **At kick-off, the number of days to close in EMEA was approximately 15 days, and today that number has been brought down to 5.**

### THE SOLUTION

Because we are a technically skilled global team that is also sensitive to company cultures, CKH Group was able to deepen a long-term relationship with the **Client**. As a result of the activities performed on other projects, when the **Client** realized that they would have to establish a complete transaction processing team in Europe, they asked CKH to provide a Shared Services solution. The solution was implemented in three phases:

#### Lift and shift

- Replication of process
- Ensure deep process understanding
- Examine process complexity
- Learning curve

#### Optimization

- Standardization and optimization of the processes; documentation
- Removal of non-value-added steps
- Optimal resource allocation
- Creation of subject matter centers of expertise to supplement geographic layout
- Global policy development

#### Automation

- Further optimization via advanced technologies
- Support organization agility
- On-demand network
- Advanced planning and scheduling

# CASE STUDIES

## CKH GROUP CASE STUDY 3: VAT COMPLIANCE



### KEY INFO

**Total Amount Saved for the Client:**  
33.5 million euro in refunds  
(\$38.8 mil)

**Company size:** 3.1k employees

**Company Revenue:** \$3 billion

**Industry sector:** Consumer Packaged Goods

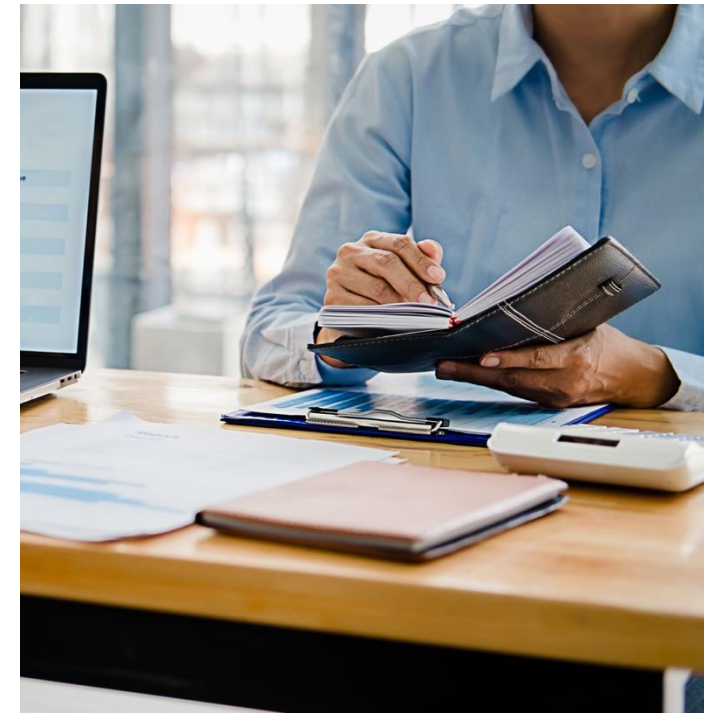
### THE ROOTS

A major CKH Group client operating warehousing operations in Germany was already VAT-registered but struggling with unresolved tax matters dating back several months. Upon joining the engagement, Tarlan Ismayilov—part of CKH Group’s international tax team—was tasked with reviewing the client’s existing VAT position in Germany. The client had not seen movement on substantial VAT refund amounts, and so CKH was brought in to provide results in what had become a long-standing issue.

### THE ISSUE

Two major tax challenges were identified:

- **Case 1: Import VAT Refund Blockage** – From May 2022 to January 2023, the client had paid significant import VAT at German customs but had not received any refunds. Over €29 million was effectively stuck, with no visible path forward.
- **Case 2: VAT Charged in Error on Service Invoices** – Between May 2022 and March 2024, an additional €4.06 million in VAT was blocked due to services being invoiced with German VAT, despite the client not having a permanent establishment (PE) in Germany. Under German tax law, this VAT should not have been charged.



### THE CHALLENGES

Several obstacles stood in the way of resolution:

- Missing and incomplete documentation, including customs declarations and import invoices
- Lack of internal action from the client’s side, delaying necessary corrections for months
- Coordination complexity, involving multiple stakeholders—logistics partners, tax advisors, and client executives
- Legal and regulatory complexity, especially around German PE definitions and VAT law
- High refund amounts, which typically trigger audits or inquiries from tax authorities

### THE SOLUTION

Together, the two cases resulted in a total VAT recovery of €33.5 million. But even more importantly, the engagement showcased CKH Group’s core values in action: proactive problem-solving, persistence in the face of complexity, technical expertise in international tax law, and strong client advocacy and communication

#### Case 1: €29.5 Million Import VAT Refund

Working alongside colleague Leyla Hasanova, Tarlan conducted a detailed reconciliation of the import VAT situation to:

- Retrieve and organize all missing customs and invoice documentation
- Correct the VAT return process to include all import VAT paid at customs
- Implement changes beginning in February 2023, placing the client in a consistent monthly refund position

By mid-2023, the German tax authority released €29.5 million in refunds—without an audit or questionnaire, an extremely rare outcome for such large sums in Germany.

#### Case 2: €4.06 Million VAT Overcharged Refund

Tarlan independently identified that the service invoices should have been issued without VAT, due to the absence of a German PE. Refusing to let the issue stagnate, Tarlan escalated the matter:

- Alerted CKH Group’s CEO and Engaged directly with client’s senior stakeholders
- Arranged and led a high-stakes meeting with their CEO, tax advisors, and auditors
- Presented the full legal case, drawing on his background in German tax law.

The client filed a withdrawal declaration with the tax authorities. The refund of €4.06 million was released—again, without audit.

## TELFAIR COUNTY



“Telfair County’s transition to CKH Groups was seamless. The professionals who served us were objective, experienced, and responsive in performing our audit services, including our compliance and single audits. We would highly recommend their team.”

Nancy J.M. Livingston  
**Programs Administrator/Clerk to the Commission**

## HAWKINSVILLE CHAMBER OF COMMERCE



“What could have been a stressful and complex transition was made seamless thanks to Kyle’s expertise. He not only ensured all of our data was accurately transferred, but also helped us optimize our setup in QuickBooks Online for improved workflow and reporting.

Kyle went above and beyond in making sure our team felt comfortable with the new system, providing training and ongoing support even after the migration was complete. Thanks to him and the CKH Group, we are now fully up and running with QuickBooks Online and already seeing the benefits of a more streamlined and accessible accounting system. I highly recommend the CKH Group team.”

Lynn Johnson  
**Hawkinsville-Pulaski County Chamber of Commerce**

## PERSONAL TOUCH DELIVERIES



“We came to CKH as new business owners, starting from scratch. As we have grown, so has CKH, and they’ve taken excellent care of us along the way. Frank and his team have always been extremely knowledgeable, helpful, and easy to work with. I can’t say enough about how great CKH Group has been for our company and we look forward to many more years with them.”

Amy Novak  
**CFO**

## GOOGLE REVIEW



“CKH CPAs & Advisors are by far and away the best accountants we've used. They are extremely communicative and responsive, capable of helping with a wide array of issues. The peace of mind that comes with knowing your accountants are doing a great job is priceless -- highly, highly recommend.”

Mark Stasenko  
**Current Client**

## COCHRAN-BLECKLEY CHAMBER OF COMMERCE



“We at the Cochran-Bleckley Chamber of Commerce have had an amazing experience working with the CKH Group located in Hawkinsville, Georgia. Kyle and Lyndsay work with us one on one in setting our Quickbooks up where it is fully accurate and efficient and have assisted us in working through financial questions and concerns. I cannot recommend them enough. From quick email responses, actually answering and returning phone calls to being physically present in the office to meet and touch base with us, their service, performance and expertise are unmatched!”

Melissa Barker  
**President/CEO**

## GOOGLE REVIEW



“The CKH team is very professional and knowledgeable about tax implications for UK/US expats, providing good explanations and guidance. They're proactive, quick to respond, and efficient.”

**Current Client**

## GOOGLE REVIEW



“Quality and Professional accounting services. CKH has been our provider for many years and we have been VERY happy with their services. HIGHLY recommend!”

**Current Client**

## GOOGLE REVIEW



Mike Preset  
**Current Client**

“Absolutely a terrific accounting firm. I have worked with them for over 25 years now and considered them a vital partner in my business”



# Let's Stay in Touch



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